

Message Text

UNCLASSIFIED

PAGE 01 CALI 00024 270101Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----041308 270732Z /13

R 251330Z JAN 78
FM AMCONSUL CALI
TO USDOC WASHDC
INFO AMEMBASSY BOGOTA
SECSTATE WASHDC 2388

UNCLAS CALI 0024

E.O. 11652: N/A
TAGS: BBSR, CO
SUBJECT: WTDR/FTI: HOECHST COLOMBIANA, S.A.

REF: USDOC 17869& 22645& 00879, AND EMBASSY BOGOTA 11409

1. COLOMBIA
OFFICE USE: 2. 301 3. 0016100 4. 03

5. HOECHST COLOMBIANA, S.A.
6. APARTADO AEREO 225& URBANIZACION ACOPI
7. CALI, VALLE

8. CONTACT: HEINZ REICHELT
9. TITLE: GENERAL MANAGER
10. PHONE: 681161 11. TELEX: 055-590
12. CABLE: HOSTACOLOR CALI
13. ESTABL: 1955 14. EMPL. 614 15. SIZE: VERY LARGE
16. REPUTATION: Y-VERY GOOD 17. RPT. DATE: 01/78
OFFICE USE: 18. N/A 19. N/A 20. N/A 21. N/A 22.

23A. 28310/M45 MFR. DIST. IMP. EXP. OF BIOLOGICAL PRODUCTS
23B. 28330/M45 MFR. DIST. EXP. IMP. OF MEDICALS AND
BOTANICALS
23C. 28340/M45 MFR. DIST. EXP. IMP. OF PHARMACEUTICAL
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PREPARATIONS FOR HUMAN AND VETERINARY USE.
23D. 28610/M45 MFR. DIST. EXP. IMP. OF INDUSTRIAL ORGANIC
CHEMICALS
23E. 28700/M45 MFR. DIST. EXP. IMP. OF AGRICULTURAL CHEMICALS

24. FOREIGN SALES: DOMINICAN REPUBLIC& BOLIVIA& PANAMA&
ECUADOR& VENEZUELA& PARAGUAY& CHILE& GUATEMALA& BRASIL&

EL SALVADOR, AND UNITED STATES OF AMERICA

25. FINANCIAL REFS: MORGAN GUARANTY, AND BARCLAYS BANK, BOTH OF LONDON, UNITED KINGDOM& CITYBANK, OF NASSAU, BAHAMAS, AND FRANKFURT, GERMANY& ALSO THE LOCAL BANKS: BANCO CAFETERO, CALLE 13 NO. 5-21& BANCO DE COLOMBIA, CALLE 11 NO.5-64& BANCO FRANCES E ITALIANO DE COLOMBIA, CARRERA 5 NO. 12-28& BANCO COLOMBO AMERICANO, CARRERA 4 NO. 10-57& BANCO INTERNACIONAL DE COLOMBIA, CALLE 11 NO. 3-50, OF CALI, VALLE, COLOMBIA.

26. TRADE REFS: FMC CORPORATION, 200 EAST RANDOLPH DRIVE, CHICAGO, ILLINOIS 60601& AMERICAN HOECHST CORP., ROUTE 202/206, SOMERVILLE, NEW JERSEY 08876.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF HOECHST AKTIENGESELLSCHAFT, POSTFACH 800320, D-6230 FRANKFURT 80, WEST GERMANY FOR CHEMICAL RAW MATERIALS& HUMAN AND VETERINARY PHARMACEUTICALS& COLORINGS, ETC., ACQUIRED 1959.

28. POST EVALUATION: ONE OF THE LEADING FIRMS IN COLOMBIA IN ITS FIELD OF BUSINESS. IT OPERATES UNDER THE COLOMBIAN BY-LAWS OF A STOCK-COMPANY. ITS LISTED REGISTERED CAPITAL IS 80 MILLION COLOMBIAN PESOS, AND ITS PAID-IN CAPITAL IS 53 MILLION 332 THOUSAND PESOS (38.04 PESOS EQUAL ONE U.S. DOLLAR). SALES VOLUME WAS LISTED AS ONE BILLION UNCLASSIFIED

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TWO HUNDRED MILLION PESOS. STOCKHOLDERS IN THE FIRM ARE: HOECHST AG., OF WEST GERMANY, WHO CONTROLS 65 PER CENT OF THE STOCK& TRANS-AMERICAN CHEMICALS, OF CANADA, 30 PER CENT& GUENTHER SEYD, GERMAN BORN, COLOMBIAN CITIZEN& GUSTAVO HOLLMANN, AND HEINZ REICHELT, GERMAN CITIZENS. FIRM'S MAIN OFFICES WILL SHORTLY BE TRANSFERRED TO THE CITY OF BOGOTA, COLOMBIA, ALTHOUGH MANUFACTURING FACILITIES WILL STAY AT CALI. THIS FIRM IS HIGHLY REGARDED IN LOCAL BUSINESS CIRCLES. BANKING INSTITUTIONS CONTACTED REPORT THAT THIS IS ONE OF THEIR ESTEEMED CLIENTS IN EVERY RESPECT. CONSULATE CONSIDERS THIS FIRM AS A GOOD TRADE CONTACT FOR U.S. TRADERS.

29. PREP: JULIO DE SOTO APPR: ROY J.APEL
APEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CALI00024
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780040-0505
Format: TEL
From: CALI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780126/aaaaavix.tel
Line Count: 109
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6ad3a1e0-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3719022
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI: HOECHST COLOMBIANA, S.A.
TAGS: BBSR, CO
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/6ad3a1e0-c288-dd11-92da-001cc4696bcc
Review Markings:
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Declassified/Released
US Department of State
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